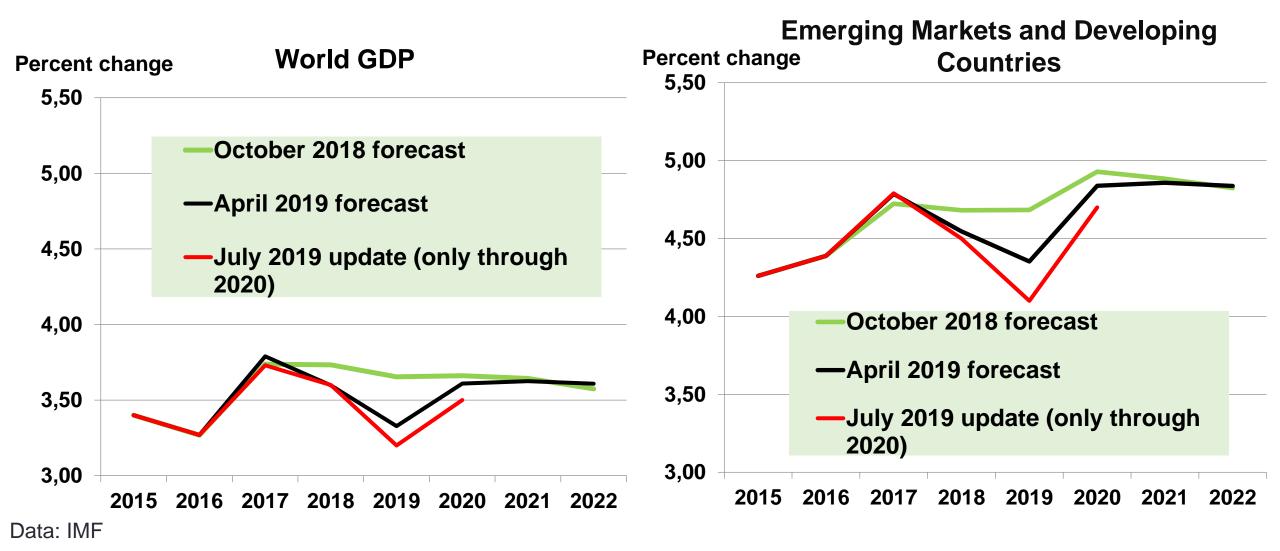


### 2019 Agricultural Outlook

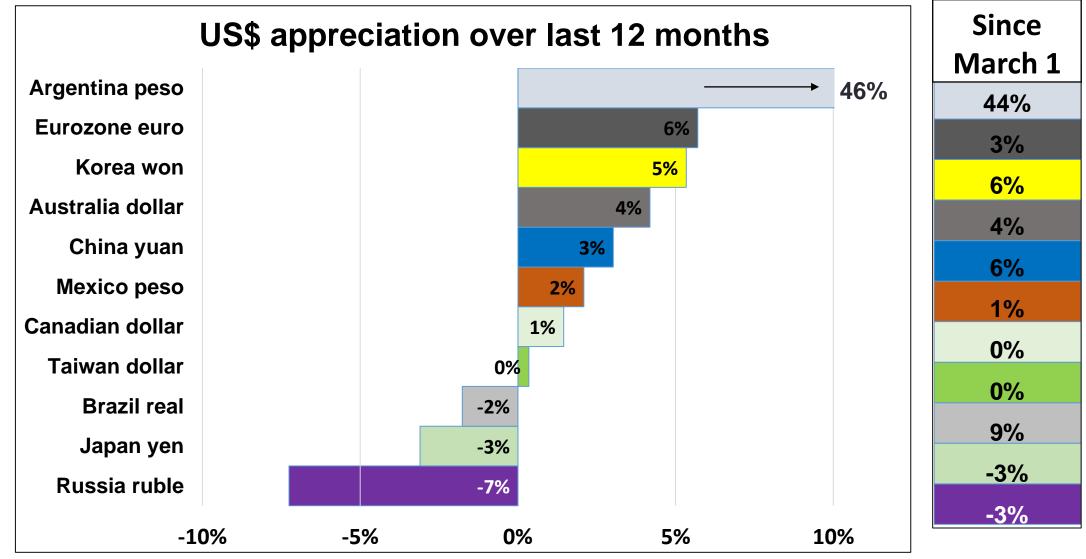
Office of the Chief Economist U.S. Department of Agriculture Paris, October 2019

### **Growth forecasts less optimistic --- global purchasing power** falls by \$1.7 trillion (cumulative from 2019 – 2022)





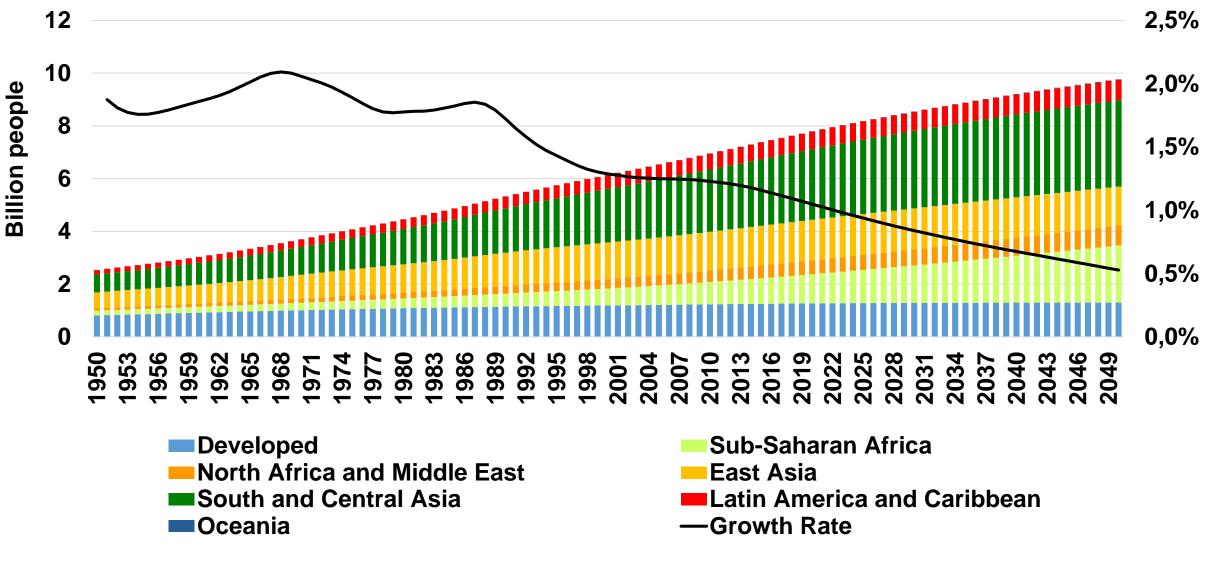
#### Dollar mostly higher year-over-year, but mixed over the last few months



Data: Thomson Reuters Datastream

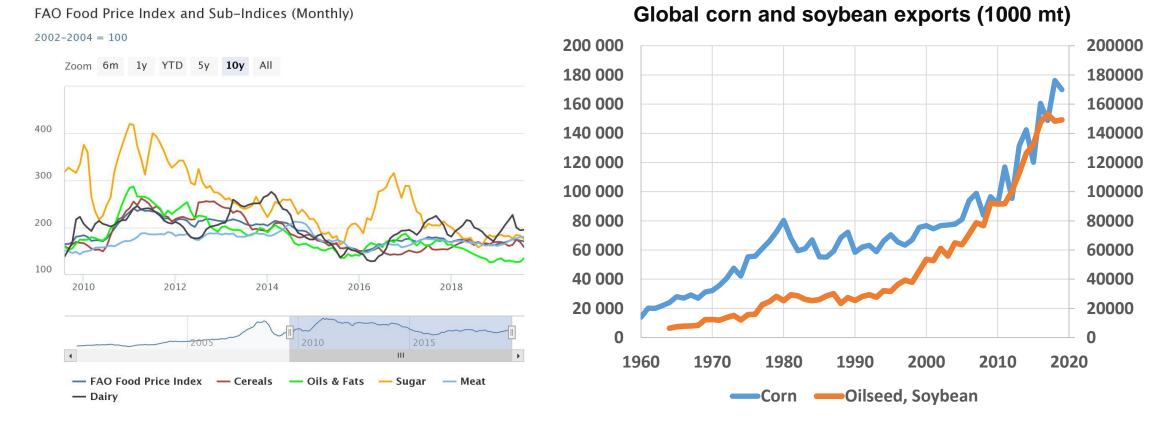


### World population continues to grow, though slowing





#### **Summary** Recent trends and policies have generally led to falling food prices and growth in trade

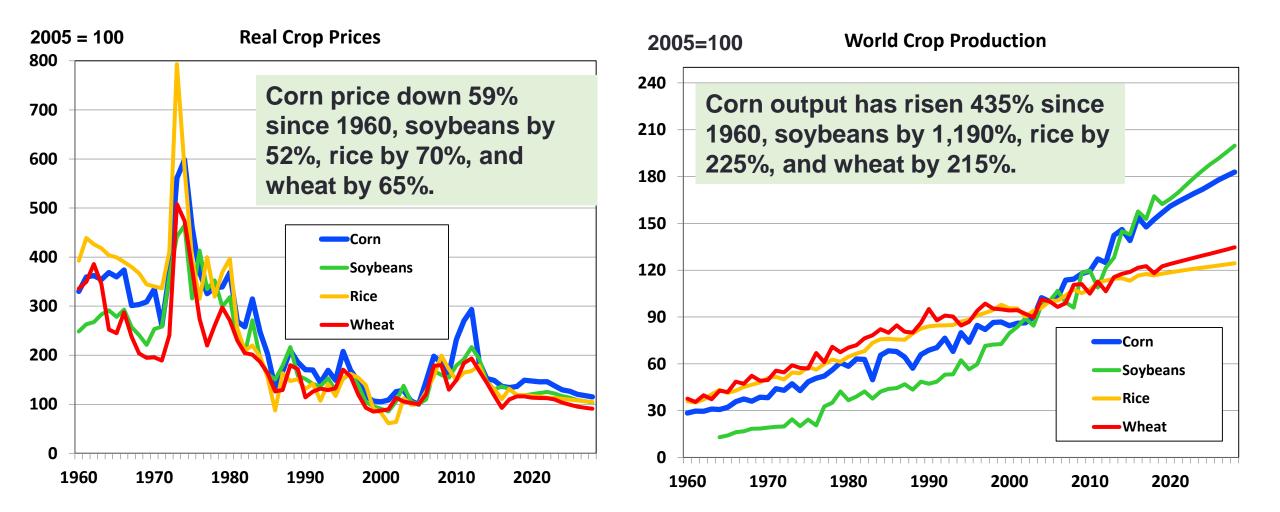


http://www.amis-outlook.org/indicators/prices/en/

Data: USDA



### Real prices trend down, as crop production outstrips demand

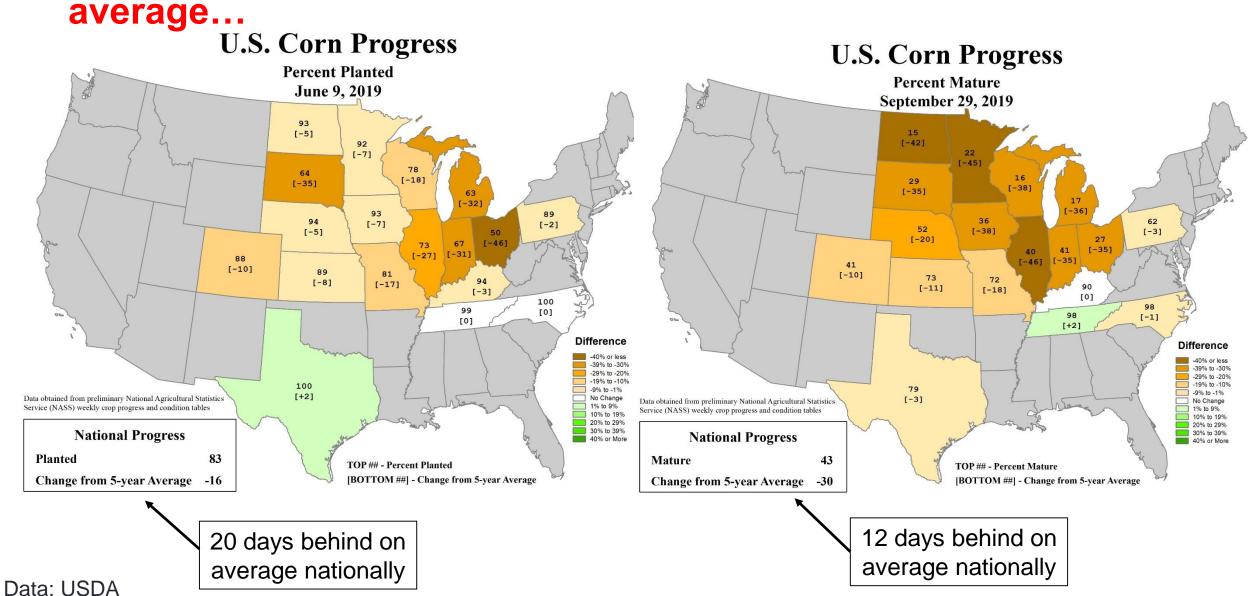




Contract of the owner wanted

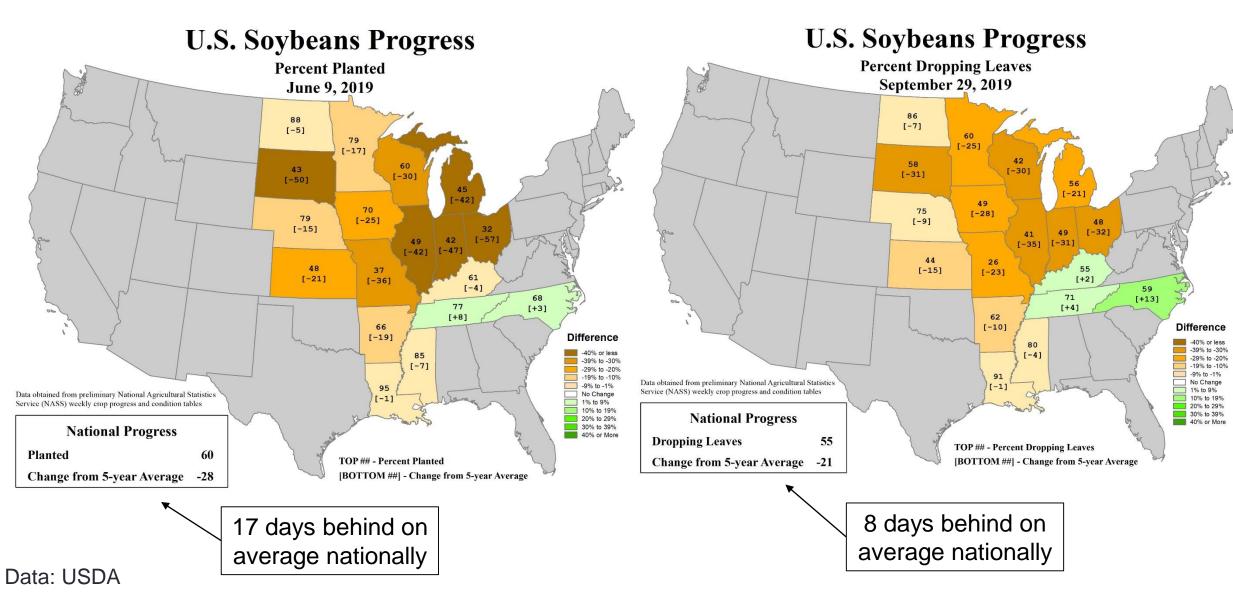
### U.S. and global crop outlook

### This year's corn progress has lagged behind the historical average





#### ...as has soybean progress.





#### Higher corn and rice prices forecast, while wheat and cotton are lower

Crop \$/MT	2019F	%∆ (YoY)	5 year low	<b>2019F</b>	5 Year high
Soybeans	312	0.0%	312		348
Corn	142	0.0%	130		<u>(42</u> )
All Rice	291	+10.0%	229		2.21
Wheat	176	-7.0%	143		190
Cotton	1278	-17.7%	1278		1554

Data: USDA



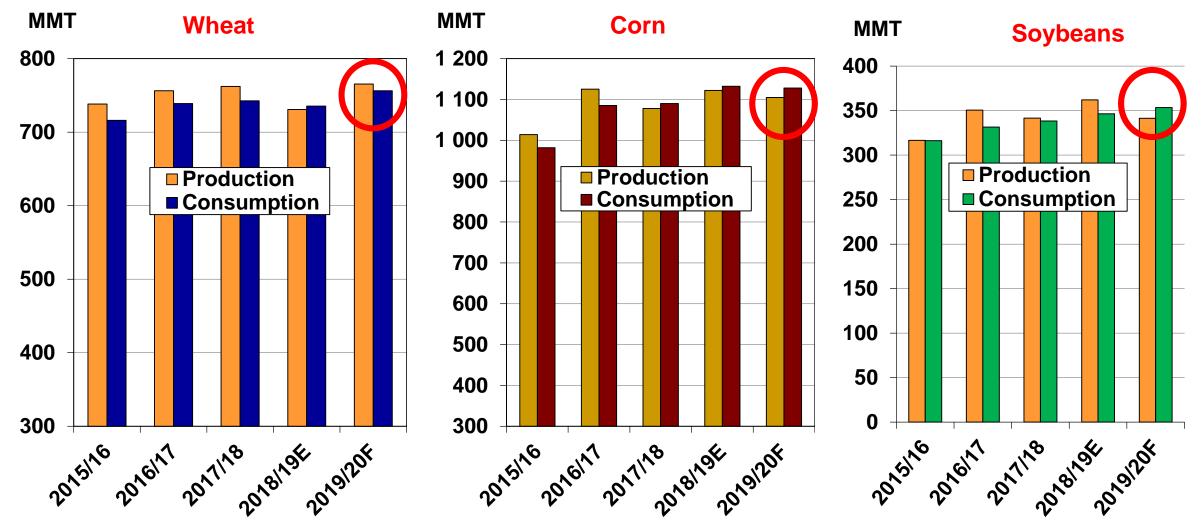
### Corn acreage forecast slightly up, other crops lower

Crop	2019F (mil. hectares)	<mark>%∆ (YoY)</mark>	5 year low	<b>2019F</b>	5 Year high
Corn	36.4	+1.0%	35.6	$\bigcirc$	38.0
Soybeans	31.0	-14.0%	31.0		36.5
Wheat	18.5	-4.6%	18.5		22.3
All cotton	5.6	-2.4%	3.5		5.
Rice	1.0	-13.9%			1.3

Data: USDA



### Global 2019/20 production and consumption at near-record or record highs



Source: USDA, World Agricultural Supply and Demand Estimates, September 12, 2019

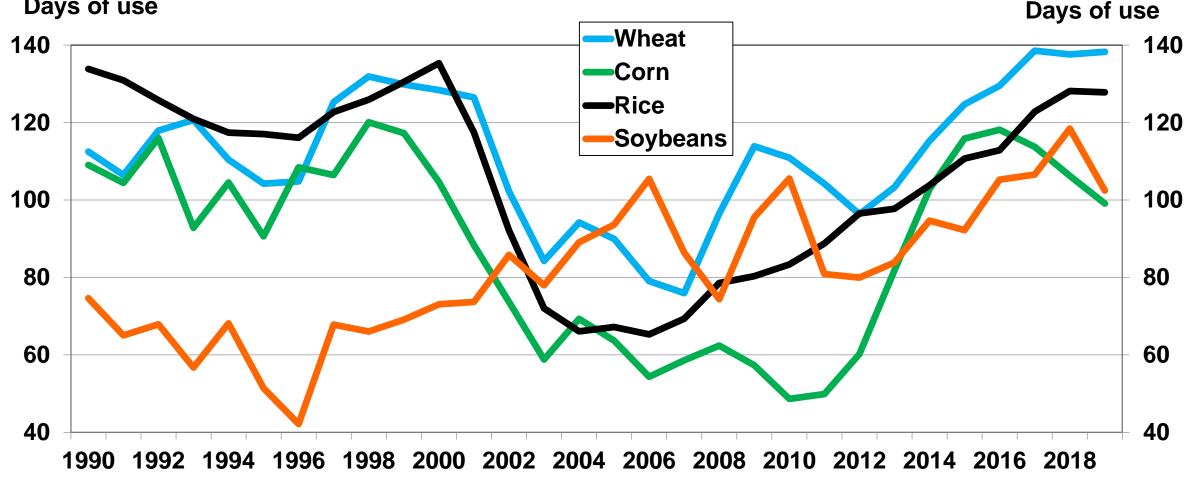
### Global stocks in days of use: tightening market for corn and soybeans next year, but wheat and rice stocks remain high

Days of use

**Office of the Chief Economist** 

United States Department of Agriculture

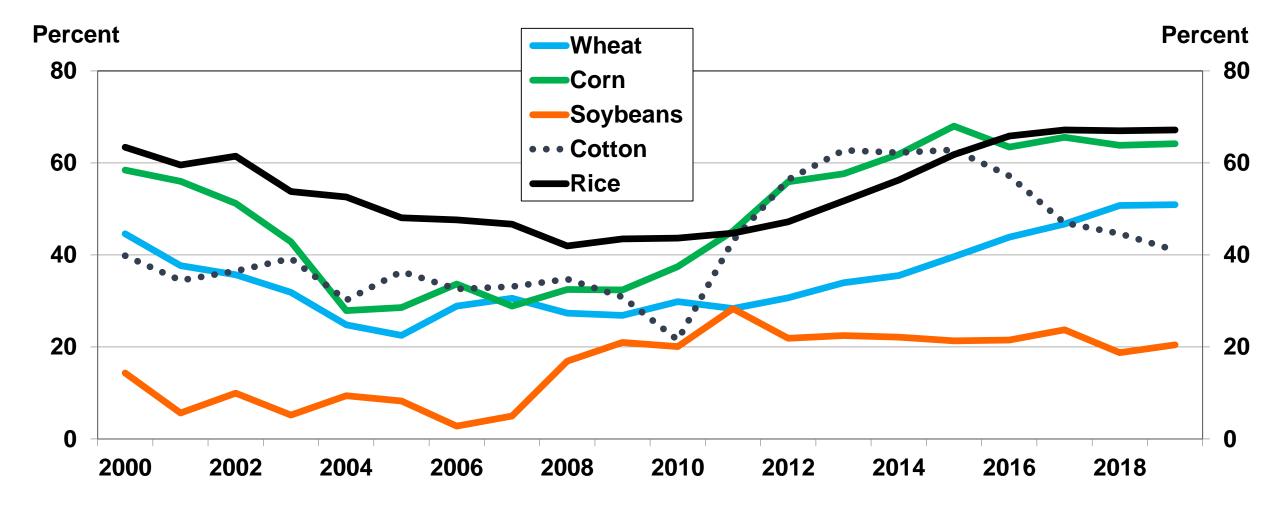
**USDA** 



Data: World Agricultural Supply and Demand Estimates, September 12, 2019



#### China's ending stocks as a share of global ending stocks



Source: USDA, World Agricultural Supply and Demand Estimates, September 12, 2019



# U.S. and global livestock outlook



### Low prices for U.S. steers; stronger hog and milk prices

Livestock	2020F (\$/MT)	%∆ (YoY)	5 year low	<b>2020F</b>	5 Year high
Steers	2535	+1.3%	2502		2679
Hogs	1301	+19.2%	1013		1201
Broilers	2028	+5.7%	1858		2156
Milk	416	+2.7%	359		400

Data: USDA



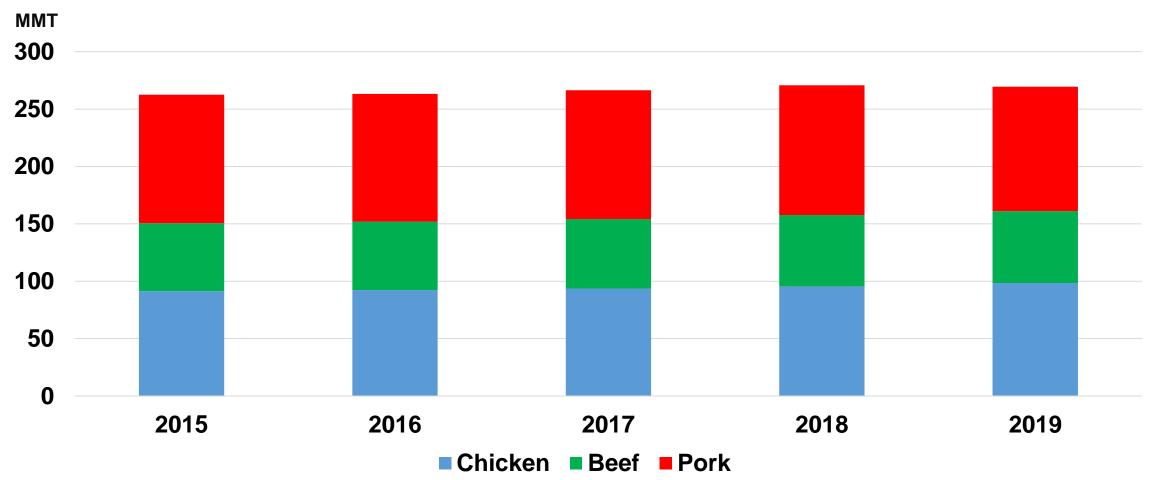
### U.S. meat and milk production to be record high in 2020

Item	2020F (MMTs)	%Δ (YoY)	5 year low	<b>2020F</b>	5 Year high
Beef	12.6	+2.6%	11		3
Pork	12.9	+2.9%	11		3
Broilers	19.7	+1.2%	18		20
Total <sup>1</sup>	48.2	+2.1%	44		
Milk	100.3	+1.5%	96		100

Data: USDA



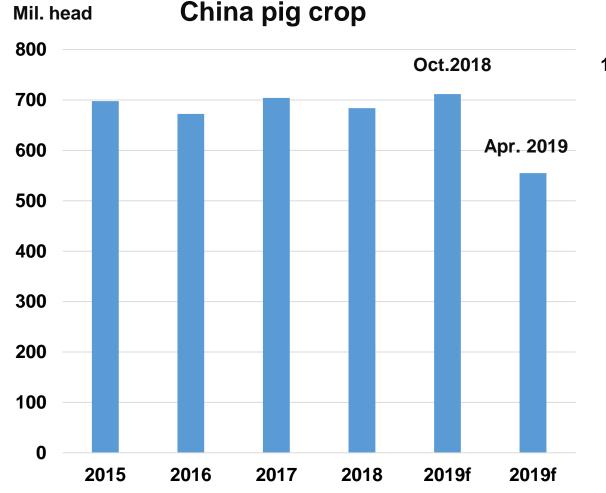
### **Global pork production forecast down in 2019, while projected chicken production at record level**



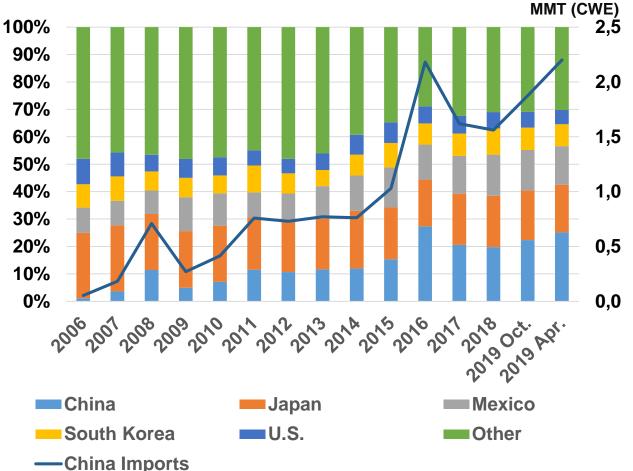
Note: Pork and beef are on Carcass Weight Equivalent (CWE) basis. Source: USDA (April 2019 forecast)



### ASF impacts on China's pig crop and global pork imports



Pork import share and China import volumes



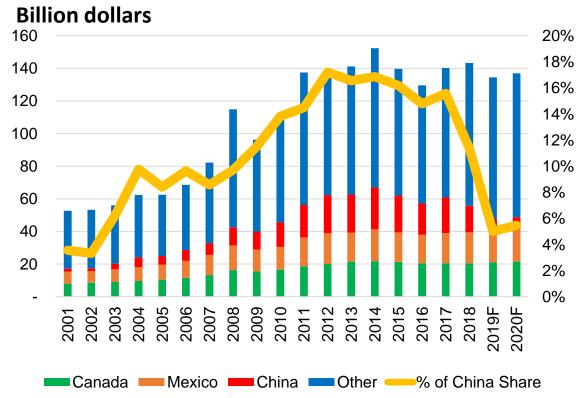


CS JENNA

### Outlook to 2028



### Several world events potentially setting the stage for impacting projections --- trade disruptions, African Swine Fever, poor weather



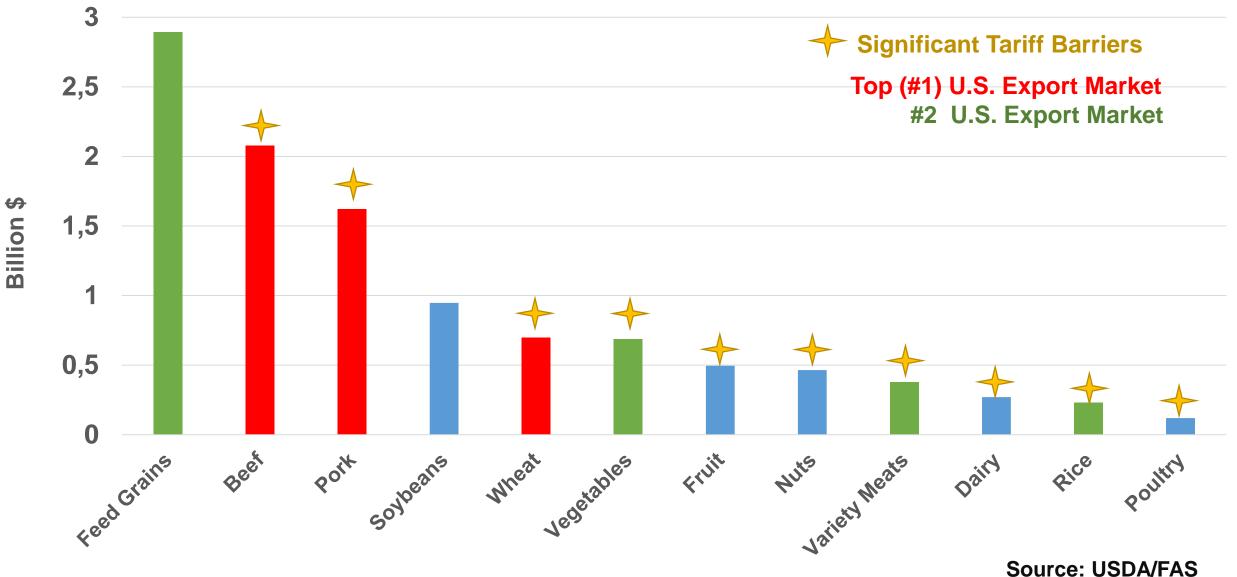




July 2019: 152 confirmed cases in China (all provinces), spread through Vietnam, Cambodia, Laos, Mongolia, and North Korea Sept 2019: Philippines confirms first case (not reflected in map) Last week South Korea confirmed its first case (not reflected in map)



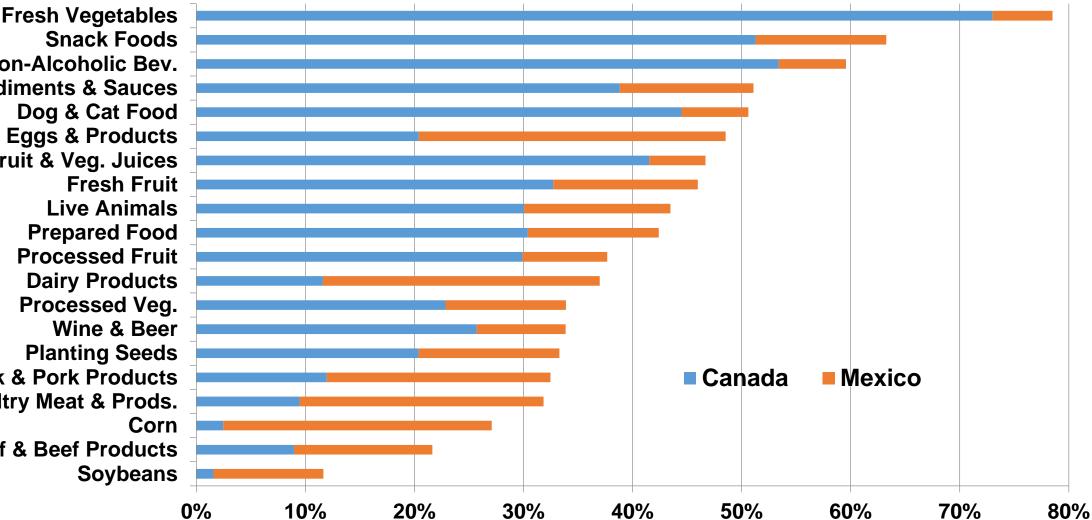
#### **U.S.-Japan Trade Agreement will provide new market access**





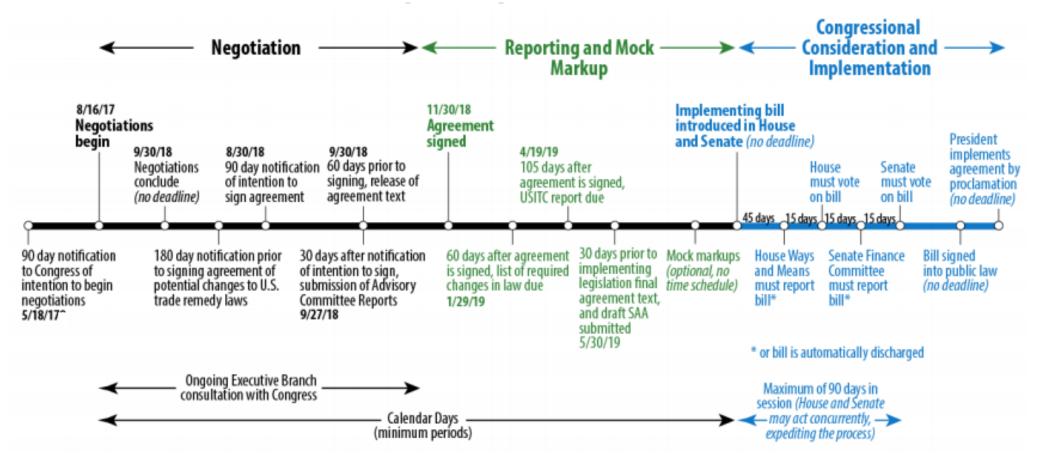
### Canada and Mexico are top markets for U.S. agriculture

**Fresh Vegetables Snack Foods** Non-Alcoholic Bev. **Condiments & Sauces** Dog & Cat Food **Eggs & Products** Fruit & Veg. Juices **Fresh Fruit** Live Animals **Prepared Food Processed Fruit Dairy Products Processed Veg.** Wine & Beer **Planting Seeds Pork & Pork Products Poultry Meat & Prods.** Corn **Beef & Beef Products Soybeans** 





### **Next steps for USMCA under TPA**

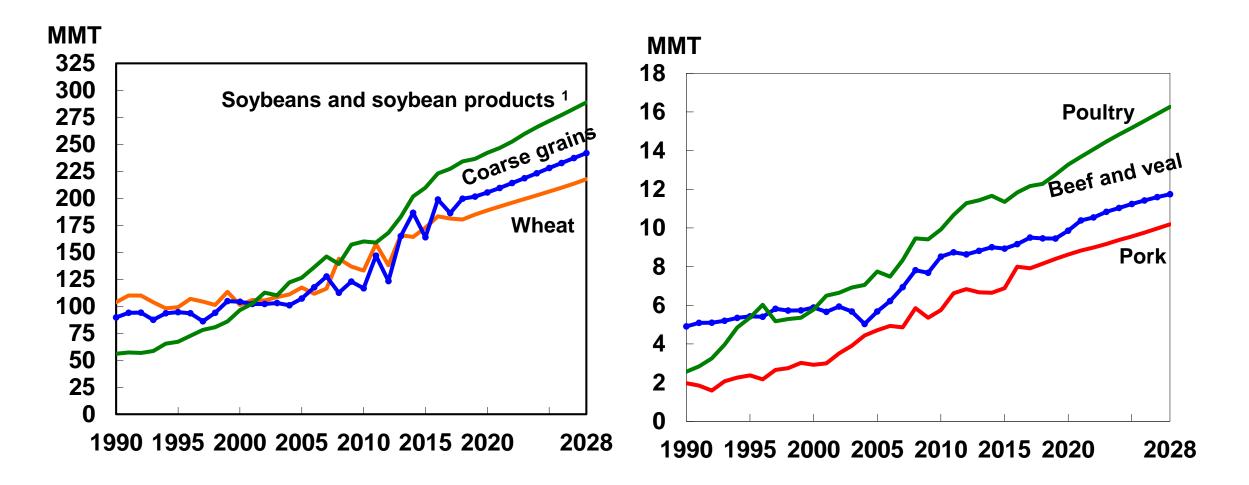


#### Source: CRS.

Note: Dates reflect notification and consultation events in USMCA.



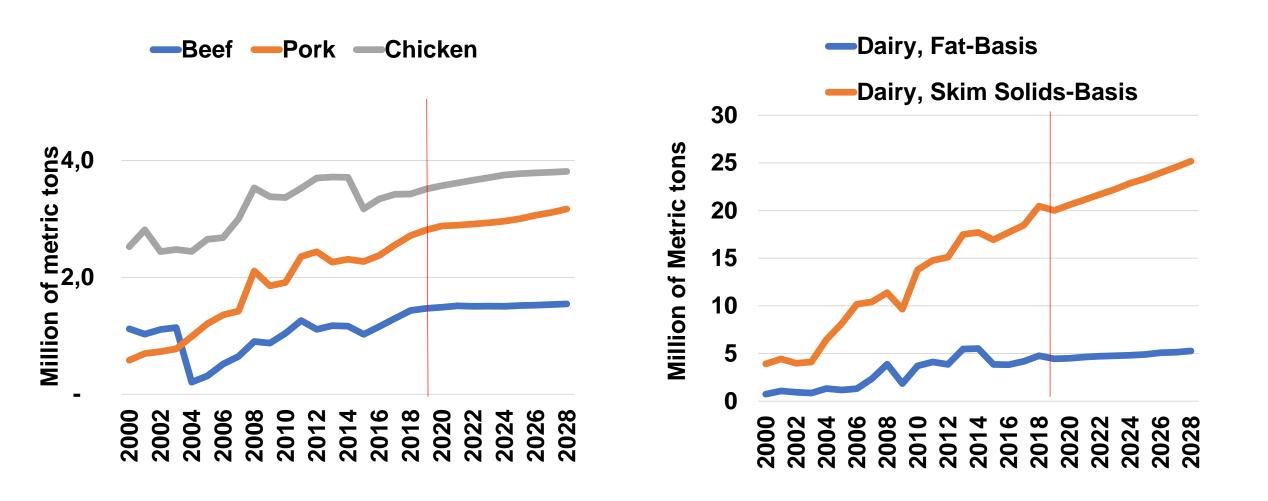
#### Global crop and meat trade projected to increase



Source: USDA. Meat trade is major exporters, not world total.



### Global demand drives growth in U.S. livestock and dairy exports

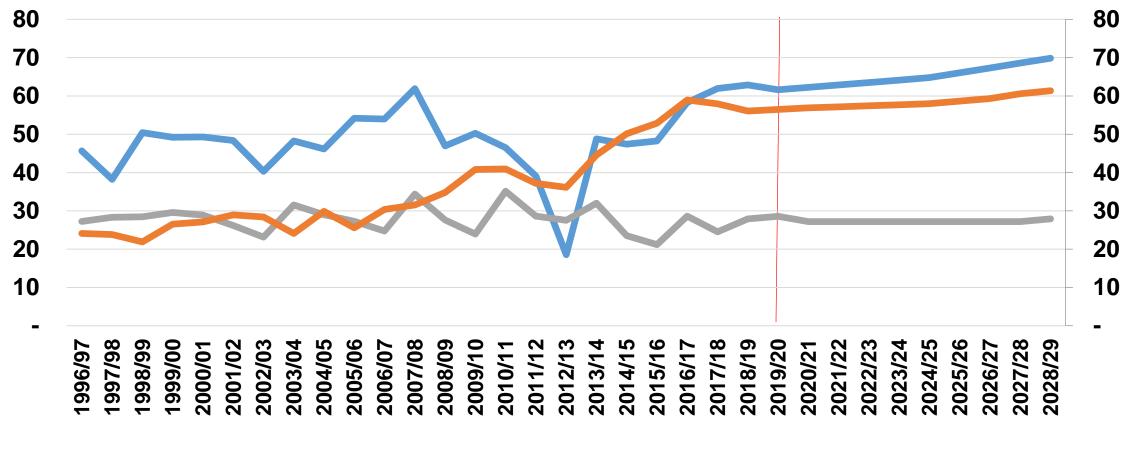




### ... and drives growth in U.S. feed grain exports

Million metric tons

**Million metric tons** 



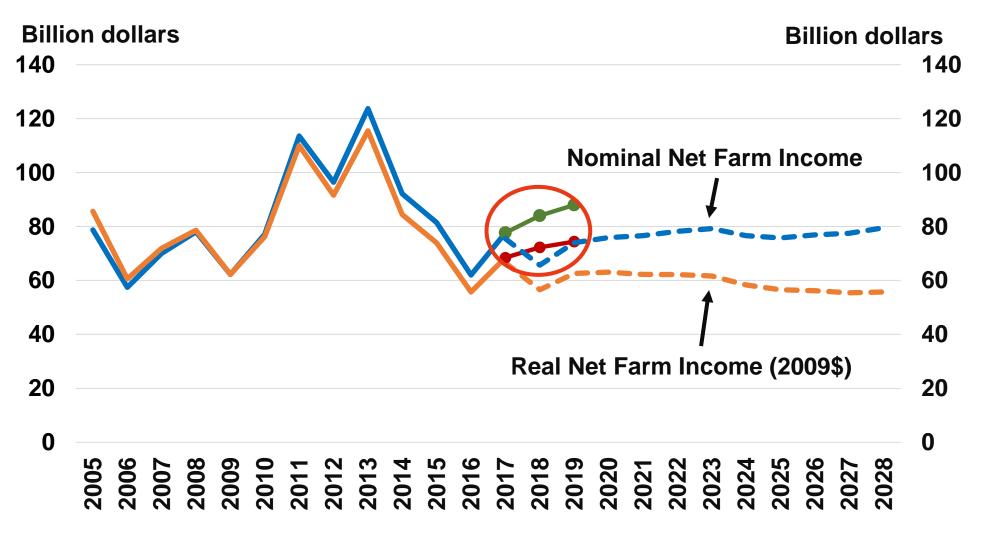
-Corn -Wheat -Soybeans



### U.S. farm economy



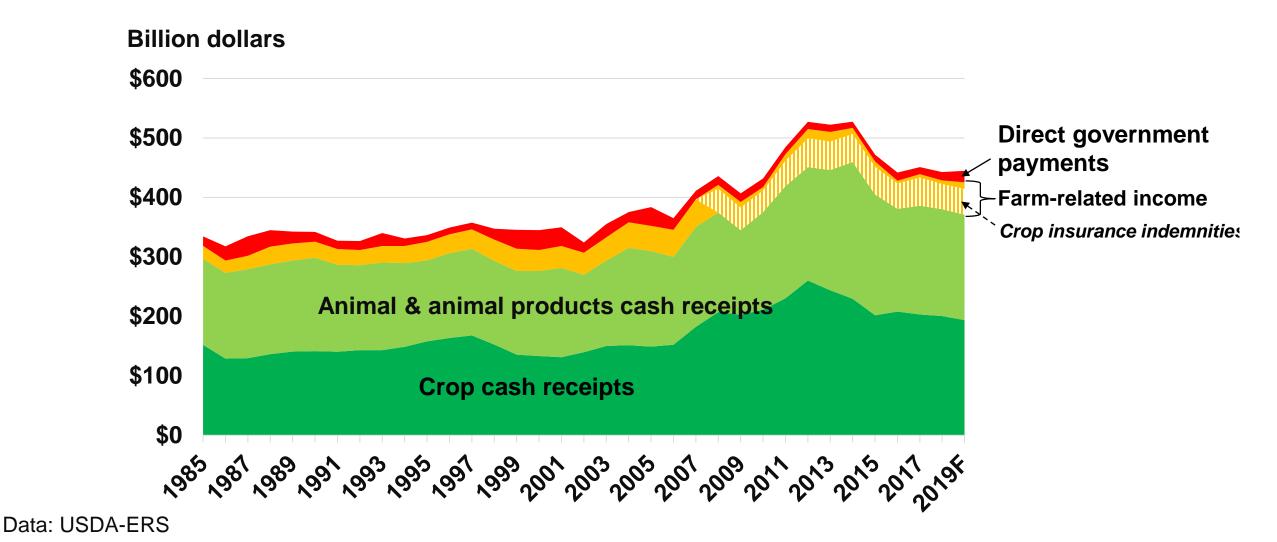
### Real net farm income is projected to fall



Data: USDA-ERS

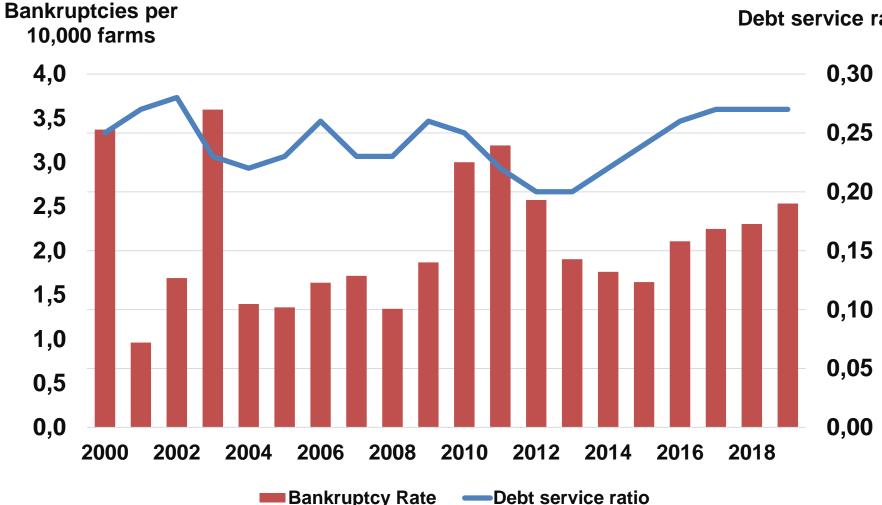


### Government payments make up only a small share of farm gross cash income





#### **Bankruptcies rate remains low.** Debt servicing has flattened.



**Debt service ratio** 

Since 2015, bankruptcy rate has trended upwards as the debt service ratio has leveled.

**Debt service ratio** describes the share of production used for debt payments.

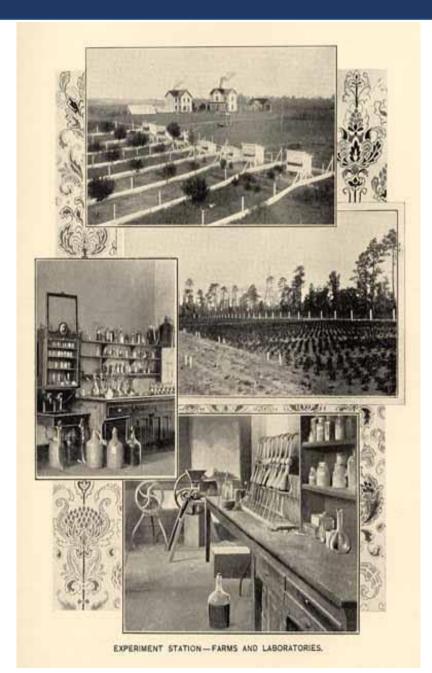
Source: USDA-ERS



### **Farm Policy**

## 19<sup>th</sup> to early 20<sup>th</sup> century: Expansion, scientific agriculture, and market development

- Land distribution and infrastructure development--to encourage settlement and markets
- Science and education—research, education and extension to improve farming and farm life
- Information, credit, and marketing—to assist farmers' participation in changing economy





### **20th-21st century: Productivity Impacts**

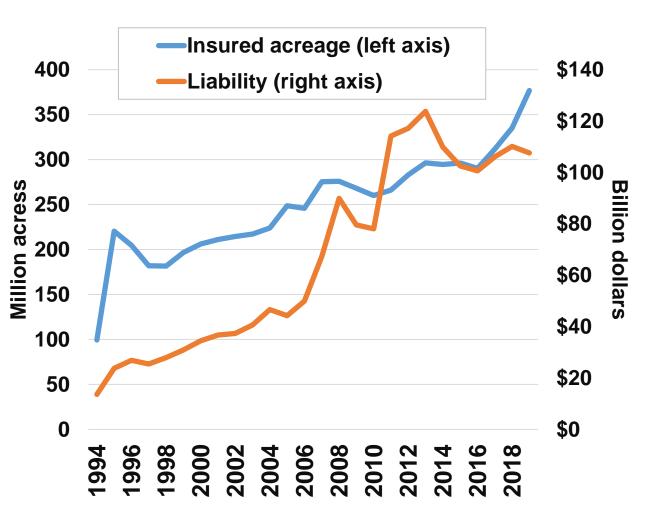


- Securing post-war prosperity
  - High price supports
- Adjusting to explosive productivity gains
  - Adjust price supports
  - Distribute surplus stocks
  - Increase acreage reductions
- Responding to globalization
  - End price supports & acreage controls
  - Move toward risk
    management



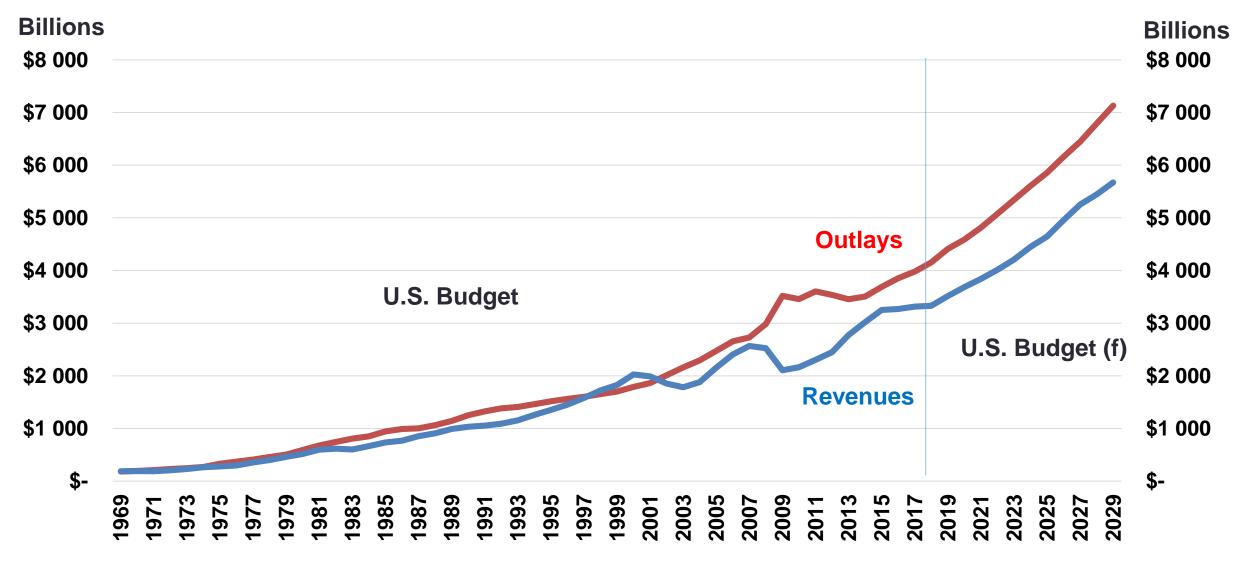
#### ...culminate in greater focus on risk management...

- Decoupled payments replace target prices and deficiency payments
- Planting flexibility replaces acreage and marketing controls
- Crop insurance program expanded





### **Context: Continued budget pressures limit funds for Farm Bill**



Source: CBO

# **2018 Farm Bill: 4 titles dominate projected outlays**

Nutrition (\$326 billion) Crop Insurance (\$38 billion) Commodity Policy (\$31.4 billion) Conservation (\$29.3 billion)

Other (\$3.5 billion)

Trade

Credit

**Rural Development** 

Research, Extension, and Related Matters

Forestry

Energy

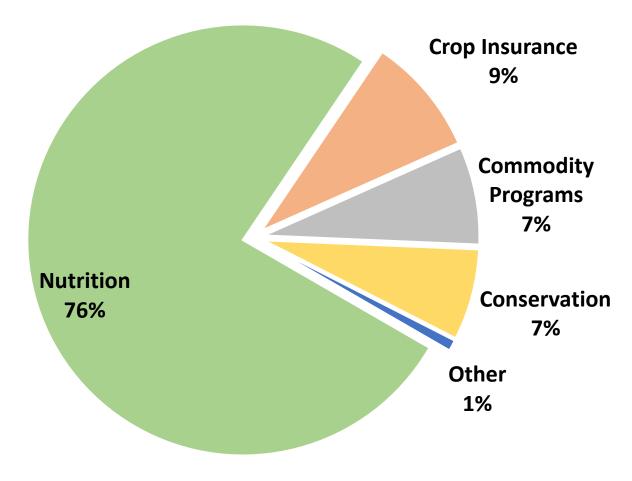
Horticulture

Miscellaneous

## 5-yr total = \$428 billion

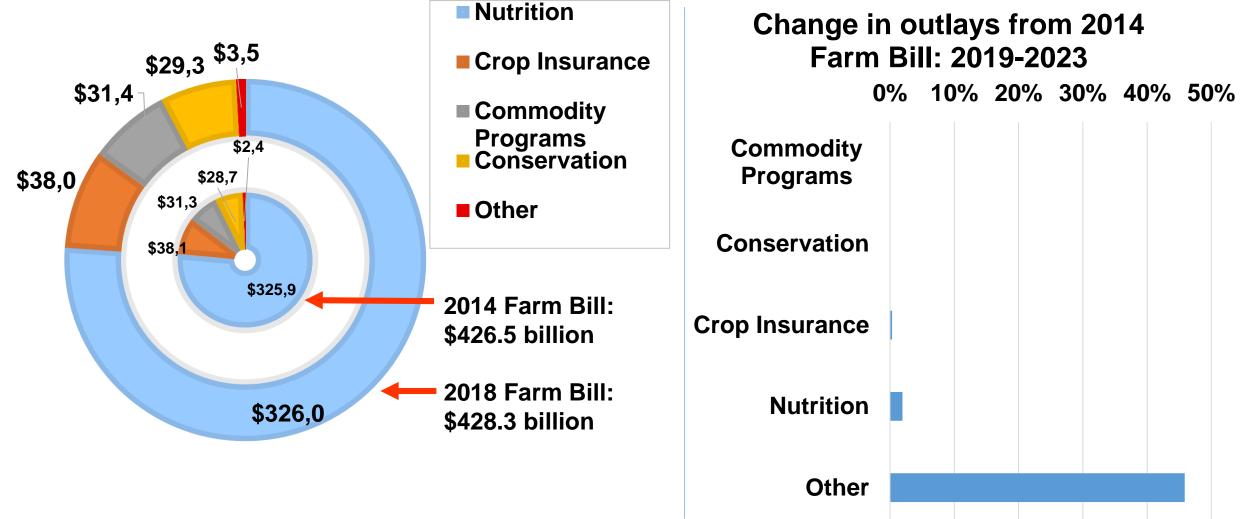
Data: CBO 2018 Farm Bill score.

#### 2018 Farm Bill Outlays: 2019-2023





#### Generally, outlays are not projected to change under the 2018 Farm Bill



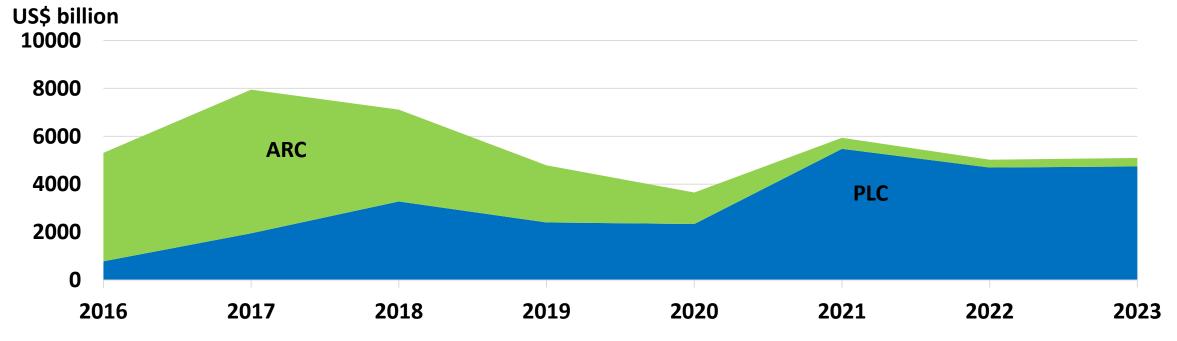
Source: CBO 2017 Farm Bill score and April 2018 baseline.

# Title I: Commodities (crops)

Few changes to Agriculture Risk Coverage and Price Loss Coverage programs

- Remains decoupled from production base
  Annual reelections permitted beginning
- Flexible "effective reference price"
- Yield updating permitted for PLC
- Yield adjustments for ARC

- crop year 2021
- Seed cotton added in 2018



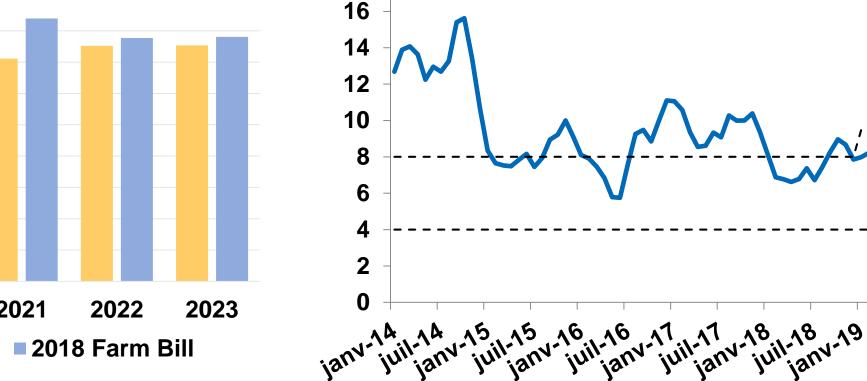
Data: USDA-FSA FY19 President's Budget and CBO Jan 2019 Baseline



### Title I: Dairy

Dairy program adjusted to increase potential coverage, reduce costs for producers

**US\$** billion outlays 2014 Farm Bill

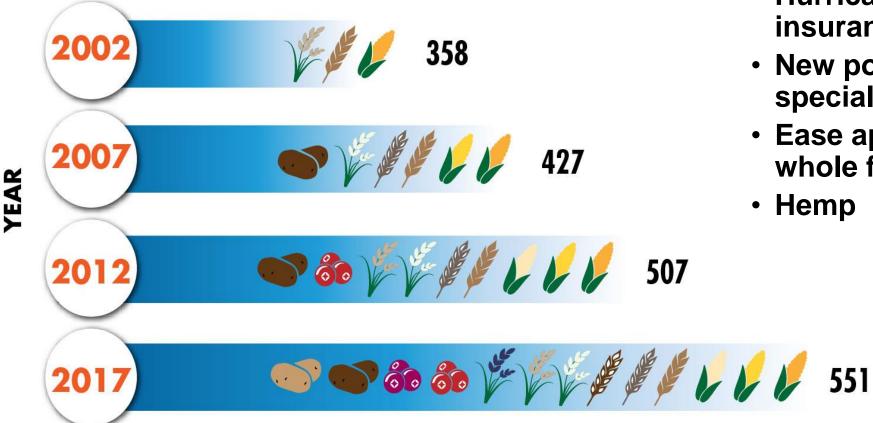


**US**\$/cwt margin

Source: CBO baseline Apr 2018, Jan 2019; USDA-FSA Dairy Margin Coverage Program data



## **Title XI: Crop insurance**



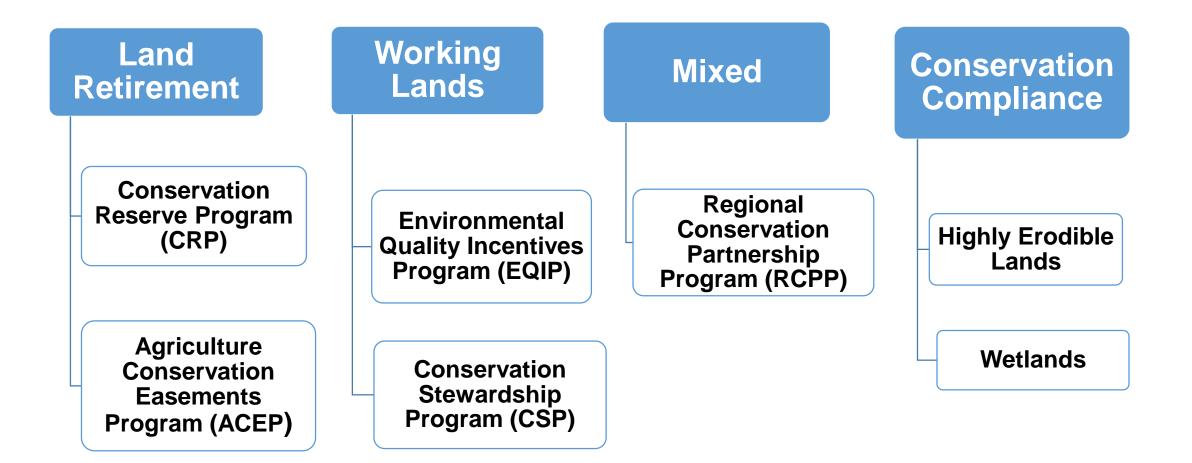
#### NUMBER OF CROPS AND TYPES INSURED\*

- RMA tasked with developing new • coverage products
  - Hurricane/tropical storm insurance product
  - New policy options for specialty crops
  - Ease application process for whole farm policies
  - Hemp

<sup>\*</sup> Includes all crops and livestock. Excludes Whole-Farm Revenue Protection



### **Title II: Conservation**





### **Eligibility and payment limitations remain unchanged**

Criteria	Scope
Conservation compliance (highly erodible soils, wetlands)	all commodity, conservation, and crop insurance programs
"actively engaged in farming"	all commodity, conservation, and crop insurance programs
Adjusted Gross Income < \$900,000	commodity and conservation programs
Payment limitation = \$125,000 per individual or entity	ARC/PLC and for the Livestock Forage Program

actively engaged in farming: to provide significant contributions to the farming operation. Contributions can consist of capital, land, and/or equipment, as well as active personal labor and/or active personal management. The management contribution must be critical to the profitability of the farming operation and the contributions must be at risk.

# **Other farm-related provisions**

- Credit
  - Increase in maximum authorized levels for farm ownership and operating loans
- New and disadvantaged farmers
  - Continued payment and loan carve-outs and technical assistance for beginning farmers and intergenerational farm transfers

- Specialty crops
  - Non-insured Crop Assistance Program buy-up option made permanent
  - Renewed commitment to improving crop insurance products
  - Hemp now an insurable crop and eligible for research grants
  - Study commissioned on viability of hemp as an industrial crop



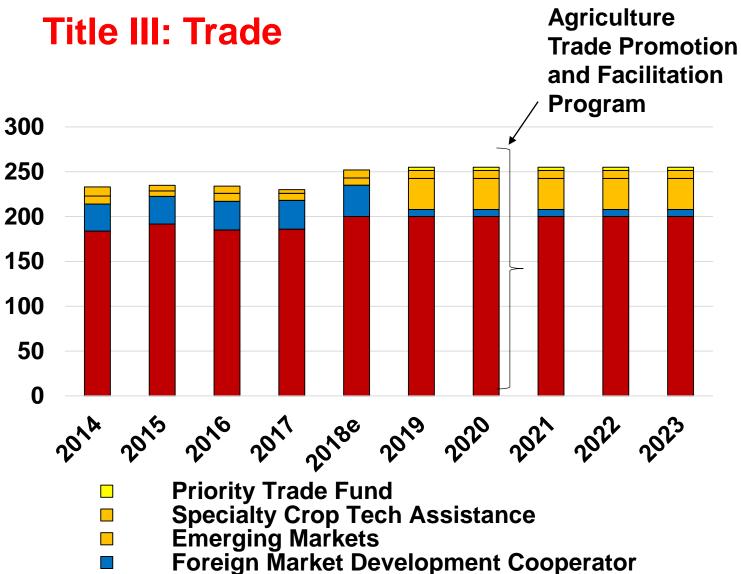
## **Organic agriculture and local foods**

- Organic agriculture
  - Conservation provisions for organic producers and transitioning producers
  - Inclusion of organic producers in Market Access program
  - New permanent funding for research
  - Certification cost-share
  - Data initiatives
  - Improved crop insurance

#### Local foods

- Local Agriculture Market Program business and market development along the local and regional food system value chains
- Gus Schumacher Nutrition Incentive Program—fresh fruits & vegetables to SNAP participants and a new Produce Prescription Program for at-risk low-income
- Office of Urban Agriculture and Innovative Production—research on urban, indoor, and other alternative agriculture production methods





Market Access Program

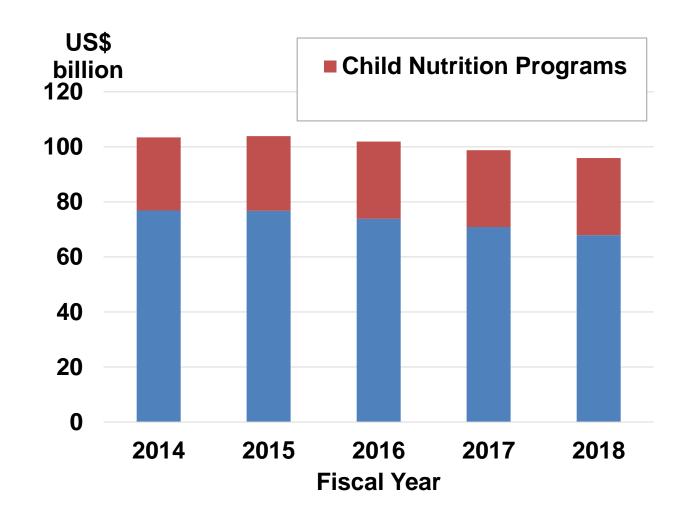
Data: CBO budget projections Mar 2016-Apr 2018; Agriculture Improvement Act of 2018.

- Consolidates market development programs to enhance effort to build new markets for U.S. agriculture and food products
- Expands international technical assistance and extension programs to improve trade and address global food insecurity

# **Title IV: Nutrition**

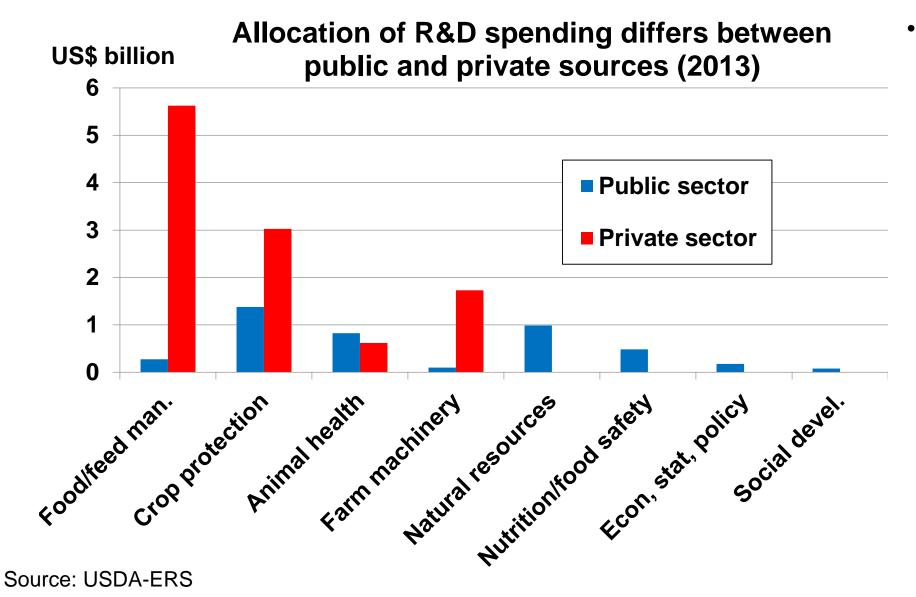
- Funding is increased for SNAP employment and training program; no changes to work requirements
- General SNAP eligibility is for families < 130% of poverty line (approximately \$27,000 for a family of three)

SNAP outlays are the largest share of Farm Bill spending and of overall nutrition spending





#### **Title VII: Research and Extension**



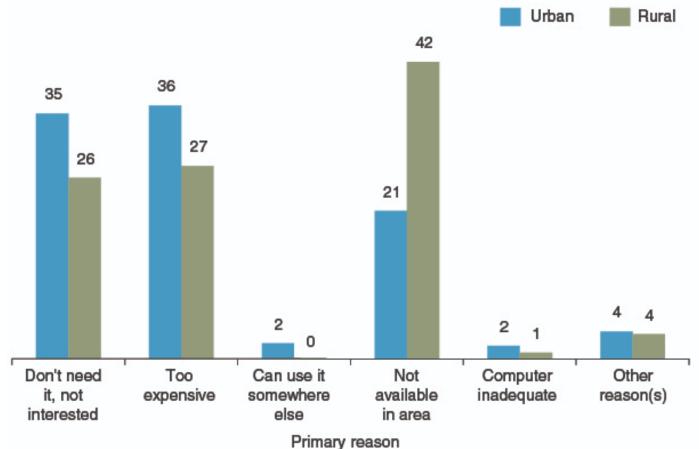
 New Agricultural Advanced Research and Development Authority (AGARDA) will focus on basic and long-term research not supported by industry

# Title VI: Rural Development

- Prioritizes program funding for projects to address substance abuse disorders
- Expands focus on providing and enhancing high-speed broadband and other digital services
- Requires reinstatement of the Under Secretary for Rural Development position

Lack of availability is the most cited reason by rural households for not having in-home broadband service

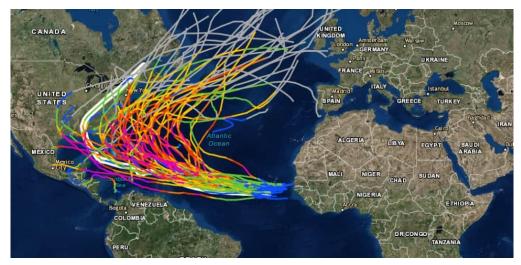
Percent of nonbroadband households



Source: USDA, Economic Research Service using data from Bureau of Census, Current Population Survey.



#### But farm policy has also responded to unexpected conditions...

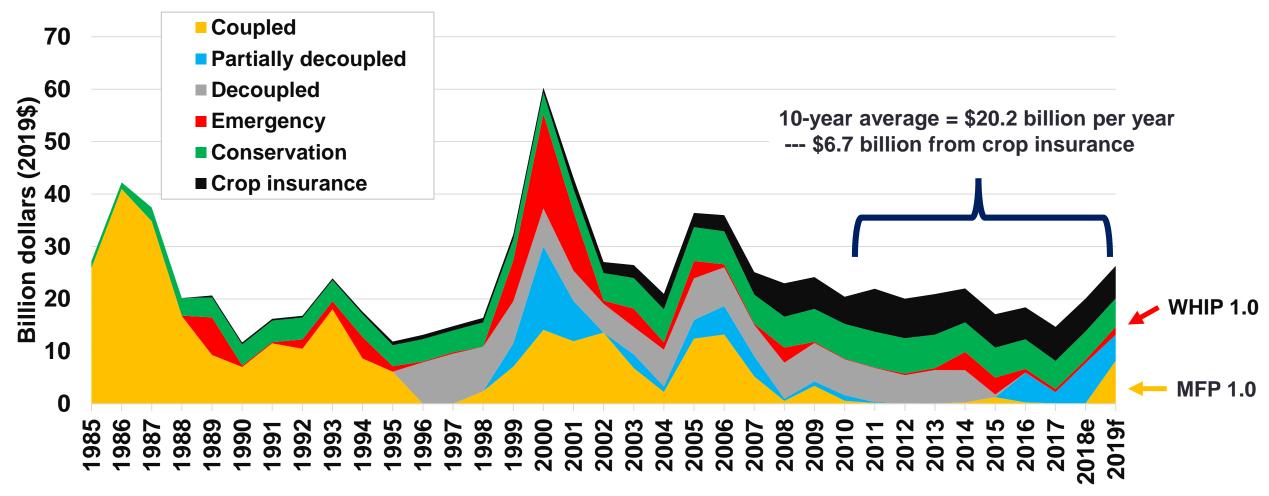


https://oceanservice.noaa.gov/news/historical-hurricanes/



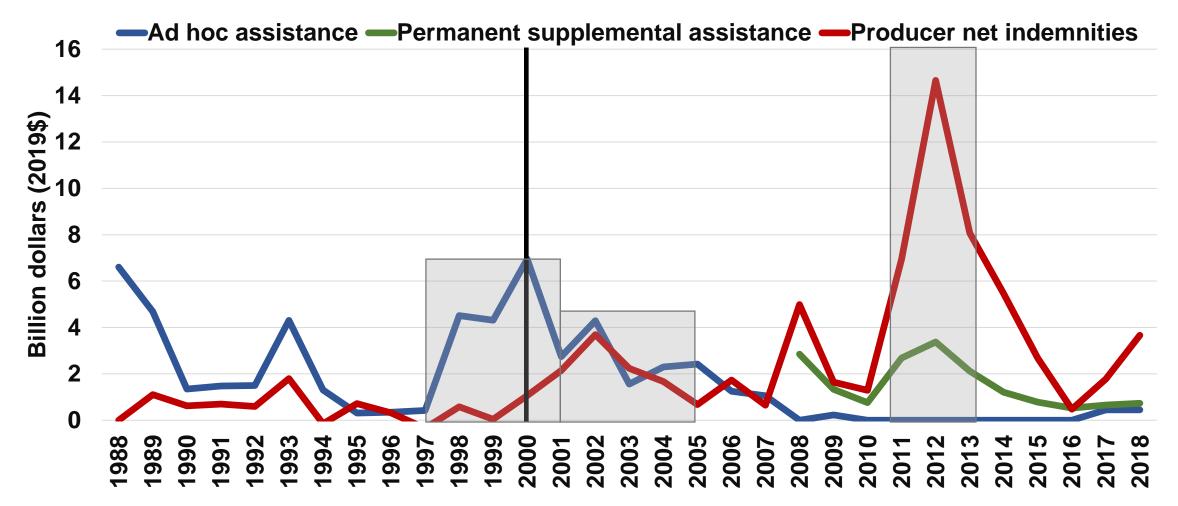
https://www.dtnpf.com/agriculture/web/ag/equipment/a rticle/2018/09/04/farmers-typically-sell-soybeans-may

# Characteristics of US farm programs changing over time; crop insurance increasing in importance



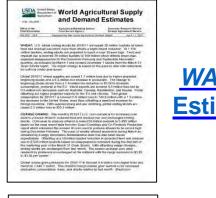
Data: USDA, fiscal year.

# **Crop insurance indemnities began to replace ad hoc assistance with ARPA in 2000**



Data: USDA FSA and RMA.





# Links to the latest WASDE related publications

**WASDE: World Agricultural Supply and Demand** Estimates (Next WASDE Oct. 10)

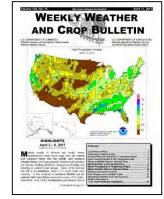
Secretary's WASDE Briefing Slides

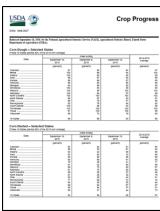




**FAS: World Agricultural Production** 

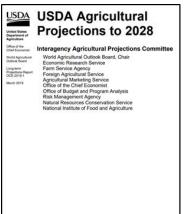
Weekly Weather and Crop Bulletin





#### **USDA/NASS Crop Progress Report**

**USDA Agricultural Projections to 2028** 



USDA Long-term Projections